



How a school increased their efficiency by switching to Xerox office printers



The North London Collegiate school contacted us in 2019 and asked us for an order of office printers. They had been using HP desktop printers so far for their students, and the students found it very difficult to access the printer services. Initially, the school purchased three of our Versalink series and ten of our Altalink series printers. Although the Altalink series was more expensive, we tried to convince the school that it was a better investment. However, initially, the school was not convinced.

While the school initially chose to go with the Versalink printers, they soon discovered that their large printing volumes were incompatible with the machines' relatively lower printing speeds and capacity. They contacted our offices and asked why the machines kept breaking down. Upon our suggestions, the school upgraded to the Altalink series for their printers, and they have noticed a 50% increase in efficiency since then.

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